

agreement is concluded in the first place or any other facts with respect to any possible transaction relating to the operations of Fair-Bro or the Seller/s.

- 6 The Client hereby undertakes that in the event of the negotiations failing, for any reason whatsoever, to promptly re-deliver to Fair-Bro or Seller/s (or destroy) all and any materials and documentation regarding Fair-Bro or Seller/s. The Client further agrees that it will not retain any copies, extracts or other reproductions, either in whole or in part, in respect of such material.
- 7 If the Client, or any of their employees, or any other party to whom the Client shall have alienated any information and/or revealed any documentation aforesaid, shall breach any provisions of this agreement, all of which shall be deemed to be material, then Fair- Bro or the Seller shall be entitled, without prejudice to any other rights or remedies which he may have at law to:

- 7.1 forthwith cease negotiations; and/or
- 7.2 cancel any agreement or other transaction resulting from such negotiations; and/or
- 7.3 compel specific performance; and/or
- 7.4 obtain an interdict or other similar relief, each without prejudice to his rights to claim damages, it being specifically agreed that damages shall include consequential and/or punitive damages.

8 The Client hereby acknowledges that:

- 8.1 he or she understands the contents of this agreement;
- 8.2 he or she has voluntarily agreed to enter into this agreement;
- 8.3 he or she is bound by each and every provision hereof;
- 8.4 each and every provision hereof is reasonable and necessary to protect the rights of Fair-Bro and the Seller/s in relation to its/their business operations.

THUS DONE AND SIGNED BY THE RESPECTIVE PARTIES AS FOLLOWS:



Signature for: **FAIR-BRO**

Date:

Place: 2Rendezvous Place, 44 Mariners Way, Gordon's Bay 7140 Western Cape RSA
Postal: AS ABOVE Fax: 086 618 0436/7 E-mail: fred.broom@fairbro.co.za

Signature for: **H<9'7 @9BH**

Name: _____

Date:

Client Full address:



Fair-Bro International Group

INFORMATION – BUSINESS WANTED

BUYER: _____ **FILE NO:** _____

RESPONDENT'S NAME: _____ **DATE COMPLETED:** _____

1	Where did you hear about us?	Classified	Website	Referral		
2	Who is the contact person?				ID No./Passport	
3	E-mail Address:					
4	Postal address:	PO Box no.:				
		Post Office:				
		Post Code:				
5	Tel Code & Number:				Cell no:	
6	Fax Code & Number:					
7	DO YOU OWN AN EXISTING BUSINESS?	<input type="checkbox"/> YES <input type="checkbox"/> NO		Since:		
	Details of business?					
8	What is your business background?					
9	<u>DETAILS OF BUSINESS WANTED</u> What type of business interests you?	Retail	W/sale	Manuf	Distrib	Service
		Food	Liquor	Service Station	IT Sector	Other
10	Is there a business that interests you?					
	What is the address?					
11	Industry Sector:	First choice:				
		Other choices:				
12	Keywords for Searching:					
13	Location - Province or country outside South Africa:					
14	City / Town:					
15	Industrial Area or Suburb:					
16	What price are you prepared to pay?	R	Is this price flexible?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
17	Do you have the full amount available?	<input type="checkbox"/> YES <input type="checkbox"/> NO		Cash available	R	
	How soon is the cash accessible?					
	Details of finance still required:					
	What security can you provide?					
18	Turnover - Average per month:	R	Annual turnover:	R		
19	Net Profit pre Tax - Average per month:	R	Annual Net Profit:	R		
20	Confidentiality Required:	<input type="checkbox"/> NONE <input type="checkbox"/> MODERATE <input type="checkbox"/> HIGH				
21	Contact Method for advising availability of suitable businesses :					
	<input type="checkbox"/> Fair-Bro International to fax details to me	<input type="checkbox"/> Fair-Bro International to e-mail details to me				
	<input type="checkbox"/> Fair-Bro International to mail details to me	<input type="checkbox"/> Fair-Bro International appointed Broker to contact me regarding all suitable businesses				



INFORMATION – BUSINESS WANTED

22	Suitable time for appointments to view available businesses?			
23	How much notice do you require?			
24	Number of Staff to control:	Salaried staff	Weekly payroll	Casuals
25	How will the business be managed?	Owner managed	Management run	
26	If management run - Will you consider existing management?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
27	What trading hours should the business have?	Weekdays	Saturdays	Sundays
28	Legal Persona - Business Ownership: Details Partners, Members Shareholders	<input type="checkbox"/> Sole Prop <input type="checkbox"/> Partnership <input type="checkbox"/> Close Corp <input type="checkbox"/> Company		
29	Would you consider relocating a business if suitable to be relocated?	<input type="checkbox"/> High <input type="checkbox"/> Medium <input type="checkbox"/> Low <input type="checkbox"/> Zero		
30	<u>Other pertinent/important information</u>			

A. BROKER'S CHECKLIST:

Confidentiality agreement signed	
Proof of finance available	

Information completed by: _____ Date: _____

Signed: _____

Appointment approved by: _____

A. OFFICE CHECKLIST:

Information captured	
Listed on Website	