



	<b>Business for Sale</b>	<b>Listed on:</b>	<b>18 Apr 23</b>	<b>Fred Broom</b>	<b>082 583 4851</b>
<b>Business Profile :</b>					
<b>Main Business Activity:</b>	<b>Wholesale &amp; Retail Nursery with Landscaping and Garden Maintenance Services</b>				
<b>FBI Reference Number:</b>	<b>Nur111-8</b>				
<b>Industry Sector:</b>	<b>NURSERY (PLANT GROWERS) WHOLESALE AND RETAIL WITH ALLIED SERVICES</b>				
<b>Business Description:</b>	<p><b>BRIEF OVERVIEW -</b></p> <ul style="list-style-type: none"> <li>• This Landmark business offers a one-stop service that encompasses a full range of services, provided by the on-site qualified team:</li> <li>• Plant Growers with Wholesale and Retail Outlet</li> <li>• Landscaping Design and and Garden Maintenance Services</li> <li>• Paving Manufacturers.</li> <li>• Restaurant &amp; Gift Shop.</li> </ul>				
<b>Location:</b>					
<b>Country and Province:</b>	<b>Country:</b>	<b>South Africa</b>			
	<b>Province</b>	<b>Kwa-Zulu Natal</b>			
<b>City / Town:</b>	<b>Not Disclosed</b>				
<b>Location / Area:</b>	<b>Metropolitan Area</b>				
<b>Asking Price:</b>					
<b>Currency:</b>	<b>ZAR – South African Rand</b>				
<b>Asking Price:</b>	<b>R 9,960,000 (Business)</b>	<b>Plus The Properties VALUED AT R15,04 MILLION</b>			
<b>Inventory</b>	<b>R3,000,000 (excluded <input type="checkbox"/> or included <input checked="" type="checkbox"/>)</b>				
<b>Flexibility about Price/Negotiability:</b>	<p><b>The Total price of R25 mil (Business – R9.96 mil and Property R15.04 mil) is marginally negotiable and the business includes goodwill, fixed assets valued at R2,8 million; plus stock of R3 million. The Property portion includes two properties and buildings. The final price will also be determined by the value of stock on hand at take-over.</b></p>				



<b>Financial Information:</b>				
Turnover:	Annual: R	16,500,000	Monthly ave per month: R	1,375,000
Gross Profit %/Markup %:	Gross Profit %	74.00 %	Markup %	376.00%
Owner/s Profit: EBIDTO – before interest, depreciation, tax & owner/s drawings	Annual: R	2,400,000	Monthly ave per month: R	200,000
Business ROI %:	24.1 % per annum	<b>Property: Capital Growth expected between 9 and 10% per annum</b>		
<b>Other Information :</b>				
Total Number of staff:	TOTAL STAFF		Monthly Staff:	Weekly Staff:
	100		-	-
Year Established/Acquired by present owner:	Year Established	2002	Acquired by present owner:	Since Inception
Ownership:	Sole Proprietor	Partnership	Pty Ltd	Close Corporation
	-	-	-	YES
Potential to Relocate:	<b>Level of relocation</b> High <input type="checkbox"/> Highly portable. Business not bound to any area. Medium <input type="checkbox"/> Can be relocated with very little disruption Low <input type="checkbox"/> Relocation is possible, but not advised. Zero <input checked="" type="checkbox"/> Business cannot be relocated			
<b>Additional Information :</b>				
<b>DISCLAIMER REGARDING INFORMATION -</b> <ul style="list-style-type: none"> <li>No representation or warranty, express or implied, is given as to the accuracy or completeness of the contents of this profile.</li> <li>The only representations and warranties that will be made are those that may eventually be included in a definitive agreement to the proposed sale of the vendors' interests in the business. Neither this profile nor any of the information contained in it shall form the basis of any contract for such sale, nor does it constitute an offer, invitation or inducement to purchase or acquire any shares in the business or any interest in it.</li> </ul>				

### GENERAL INFORMATION -

- Detailed and relative information will only be made available to approved buyers in terms of the signed confidentiality agreement (NDA) and As meeting with the Sellers.

### FINANCIAL INFORMATION -

- Detailed financials will be made available to approved buyers by the Sellers, in terms of the signed confidentiality agreement (NDA) - all the information can be verified.
- The financial information reflected above is based on Turnover, gross profit, expenses and Net Profit figures extracted from the audited financials.
- The EBITDA has been based on the financials provided for the year ended 28<sup>th</sup> February 2023

### POTENTIAL -

- To be discussed with approved Buyers at a meeting with the Sellers and the Broker,, subject to signing the confidentiality agreement (NDA).

### REASON FOR SELLING -

- To be discussed with approved Buyers at a meeting with the Sellers and the Broker, subject to signing the confidentiality agreement (NDA).

### HANDOVER -

- The Seller is prepared to assist the buyer for a hand-over period, subject to an agreed arrangement.

### PROOF OF FUNDING REQUIREMENT -

- *Interested parties **MUST** be able to demonstrate that they have access to the required funds to finance a cash transaction purchase.*
- *In terms of the Broker's mandate, the Seller will not entertain any discussions, or consent to provide any details or documentation; or accept any offer unless you first meet this criteria. The Potential Buyer will need to provide proof of these financial requirements in your initial enquiry.*

### CONFIDENTIALITY-

- **ONLY ADDITIONAL DETAILS WILL BE PROVIDED BY THE APPOINTED BROKER SUBJECT TO SIGNING A CONFIDENTIALITY AGREEMENT (NDA), COMPLETING A BUYER PROFILE FORM AND SUBMITTING THE REQUIRED FORMS TO THE BROKER, FOR THE SELLERS APPROVAL.**

**Gallery/Collage:**

**Note: The images and the content therein, are provided as examples in terms of the level of confidentiality, requested by the Seller.**

