



	Business for Sale Listed on: 2024/06/22 Fred Broom-082 583 4851					
Business Profile :						
Main Business Activity:	ARTISANAL CHOCOLATE MANUFACTURER – PRODUCING SMALL BATCHES TO ORDER					
FBI Reference Number:	Man112-3					
Industry Sector:	Manufacturing – Crafted Confectionery					
Business Description:	<p>BRIEF OVERVIEW -</p> <ul style="list-style-type: none"> • This well-equipped business is located in a good location and most of the trading derives from key and repeat customers and retail on-line sales. • Artisanal chocolate is a type of chocolate that is made in small batches using traditional methods and high-quality ingredients - It is usually produced by craft chocolatiers who are passionate about creating unique and delicious flavors, all in special packaging. • In addition, their products are not only fresh, but they are also carefully crafted. This results in a variety of interesting shapes and forms that are not available in mass-produced chocolates that dominate the chocolate industry. 					
Location:						
Country and Province:	<table border="1"> <tr> <td>Country:</td> <td>South Africa</td> </tr> <tr> <td>Province</td> <td>Western Cape</td> </tr> </table>	Country:	South Africa	Province	Western Cape	
Country:	South Africa					
Province	Western Cape					
City / Town:	Winelands					
Location / Area:	Industrial area					
Asking Price:						
Currency:	ZAR – South African Rand					
Asking Price:	R1,995,000	Plus Stock				
Inventory	R 200,000 (excluded <input type="checkbox"/> or included <input type="checkbox"/>)					
Flexibility about Price/Negotiability:	<p>The basic asking price has been reduced by R400k to encourage a quick sale – the price includes fixed assets valued at R1,84 million. Estimated current value of stock (mainly of packaging and ingredients) is R200,000. The final value of stock on hand at take-over date, will be included as part of the final price.</p>					



Financial Information:				
Turnover:	Annual: R	1,590,000	Monthly ave per month: R	132,500
Gross Profit %/Markup %:	Gross Profit %	58 %	Markup %	140% - Approx
Owner/s Profit: EBIDTO	Annual: R	540,000	Monthly ave per month: R	45,000
ROI %:	27,1	% per annum – Includes value of fixed assets valued at R1,84 million		
Other Information :				
Total Number of staff:	TOTAL STAFF		Monthly Staff:	
	Permanent Staff:		Casual Staff:	
	5	-	3	2
Year Established/Acquired by present owner:	Year Established	2007	Acquired by present owner	Since inception
Ownership:	Sole Proprietor	Partnership	Pty Ltd	Close Corporation
	-	-	YES	-
Potential to relocate:	<p>Level of Relocation</p> <p>High <input type="checkbox"/> Highly portable. Business not bound to any area.</p> <p>Medium <input type="checkbox"/> Can be relocated with very little disruption</p> <p>Low <input checked="" type="checkbox"/> Relocation is possible, but not advised.</p> <p>Zero <input type="checkbox"/> Business cannot be relocated</p>			
Additional Information :	<p>DISCLAIMER REGARDING INFORMATION -</p> <ul style="list-style-type: none"> No representations or warranty, expressed or implied, is given as to the accuracy or completeness of the contents of this profile. The only representations and warranties that will be made are those that may eventually be included in a definitive agreement to the proposed sale of the vendors' interests in the business. Neither this profile nor any of the information contained in it shall form the basis of any contract for such sale, nor does it constitute an offer, invitation or inducement to purchase or acquire any shares in the business or any interest in it. 			

GENERAL INFORMATION -

- The owner resides nearby, but a trusted employee opens and closes the business by a trusted employee, if the owner is unavailable.
- The premises are 120 m2 in extent and the rental is R7,420 per month, with 12 months remaining on the current lease. A 3 year renewal option is possible.
- The business could be relocated if the lease is not renewed.

FINANCIAL INFORMATION -

- Detailed financials will be made available to approved buyers at a personal meeting with the seller and the seller can verify all trading.
- The financial information reflected above is based on Turnover, gross profit, expenses and Owner's Profit figures provided by the Seller.
- The EBIDTO has been extracted and based on the Seller's information.

POTENTIAL -

- The business requires a pro-active owner that can continue and expand this successful business.
- The Seller will share details of expansion opportunities and relocating the business to another area is also a possibility.

REASON FOR SELLING -

- The owner wishes to concentrate and develop another unrelated business.

HANDOVER -

- The Seller is prepared to assist the buyer for a hand-over period – subject to negotiation.

PROOF OF FUNDING REQUIREMENT -

- Interested parties **MUST** be able to demonstrate that they have access to the required funds to finance a cash transaction purchase.
- In terms of the Broker's mandate, the Seller will not entertain any discussions, or consent to provide any details or documentation; or accept any offer unless the potential buyer can first meet this criteria. The Potential Buyer will need to provide proof of these financial requirements in your initial enquiry.

FULL DETAILS WILL ONLY BE PROVIDED BY THE APPOINTED BROKER SUBJECT TO SIGNING A CONFIDENTIALITY AGREEMENT (NDA) AND SELLER'S APPROVAL

Gallery/Collage:

Note: The images and the content therein, may be provided as examples in terms of the level of confidentiality, requested by the Seller.

