



	<i>Business for Sale Listed on:</i>		<i>21/06/15 FRB</i>				
<b>Business Profile :</b>							
<b>Main Business Activity:</b>	<i>COURIER SERVICES – DOOR TO DOOR</i>						
<b>FBI Reference Number:</b>	<i>Cou1104</i>						
<b>Industry Sector:</b>	<i>Courier and Delivery Services</i>						
<b>Business Description:</b>	<p><b>BRIEF OVERVIEW -</b></p> <ul style="list-style-type: none"> <li>~ This well managed Courier business via a hands-on owner, has an excellent reputation, known for their reliable, cost-effective and personalized services to individuals, small businesses or large corporate entities.</li> <li>~ Each customer is important and made to feel special - the end goal is to create trust through efficient service.</li> <li>~ They strive for on-time or early morning deliveries to remove the burden from the customers every day rush..</li> <li>~ They offer daily routes from Monday to Saturday -delivery ensured early in the mornings.</li> <li>~ <b>ROUTES SERVICED</b> - All of Pretoria, Greater Johannesburg and outlying areas, Rustenburg, Brits,Middelburg, Emalaheni (Witbank), Polokwane and Bela-Bela.</li> <li>~ Collections can be logged via WhatsApp, SMS, e-mail or website, with a cut-off at 2pm in the afternoon. The customer receives a prompt confirmation, to ensure that the collection will be scheduled on the same day. There is a technical cut off time at 2 o'clock in the afternoon to accommodate their customers.</li> </ul>						
<b>Location:</b>							
<b>Country and Province:</b>	<table border="1"> <tr> <td><b>Country:</b></td> <td><b>South Africa</b></td> </tr> <tr> <td><b>Province</b></td> <td><b>Gauteng</b></td> </tr> </table>	<b>Country:</b>	<b>South Africa</b>	<b>Province</b>	<b>Gauteng</b>		
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<b>Province</b>	<b>Gauteng</b>						
<b>City / Town:</b>	<b>Pretoria area</b>						
<b>Location / Area:</b>	<b>Suburbs – Light industrial area</b>						



<b>Asking Price:</b>				
<b>Currency:</b>	ZAR – South African Rand			
<b>Asking Price:</b>	R 1,495,000			
<b>Inventory</b>	R 10,000 (excluded <input type="checkbox"/> or included <input checked="" type="checkbox"/> )			
<b>Flexibility about Price/Negotiability:</b>	The asking price is marginally negotiable and includes all the fixed assets (vehicles and equipment) and consumable stock of R10,000. Balances of outstanding vehicle finance as at take-over date, to be taken over by the Buyer.			
<b>Financial Information:</b>				
<b>Turnover(Excluding VAT):</b>	Annual: R	2,001,783	Monthly ave per month: R	190,169
<b>Gross Profit %/Mark-up %:</b>	Gross Profit %	55%	Mark-up %	220%
<b>Owner/s Profit: EBITDO – before owner/s drawings</b>	Annual: R	593,172	Monthly ave per month: R	49,431
<b>ROI %:</b>	39,7	% per annum		
<b>Other Information :</b>				
<b>Total Number of staff:</b>	TOTAL STAFF	Monthly Staff:	Weekly Staff:	Casual Staff:
	4	-	3	1
<b>Year Established/Acquired by present owner:</b>	Year Established	2015	Acquired by present owner	2015
<b>Ownership:</b>	Sole Proprietor	Partnership	Pty Ltd	Close Corporation
	-	-	YES	-
<b>Potential to Relocate:</b>	<i>Level of relocation</i> High <input type="checkbox"/> Cannot be relocated Medium <input type="checkbox"/> Can be relocated with very little disruption Low <input checked="" type="checkbox"/> <b>Not advisable - is possible, but not advised.</b> Zero <input type="checkbox"/> Business cannot be relocated			

**Additional Information :**

**DISCLAIMER REGARDING INFORMATION -**

- ~ *No representation or warranty, express or implied, is given as to the accuracy or completeness of the contents of this profile.*
- ~ *The only representations and warranties that will be made are those that may eventually be included in a definitive agreement to the proposed sale of the vendors' interests in the business.*
- ~ *Neither this profile nor any of the information contained in it shall form the basis of any contract for such sale, nor does it constitute an offer, invitation or inducement to purchase or acquire any shares in the business or any interest in it.*

**GENERAL INFORMATION -**

- ~ The business operates 4 vehicles and supplemented by the owner's vehicle when required.
- ~ The premises are adequate for their needs – the rental is reasonable and the location is well placed to service all their routes.
- ~ Details will be provided in the evaluation Information, subject to the NDA in place.

**FINANCIAL INFORMATION -**

- ~ Detailed financials will be made available to approved buyers in terms of the signed confidentiality agreement (NDA) and all the information can be verified.
- ~ The financial information reflected above is based on Turnover, gross profit, expenses and Net Profit figures extracted from the audited financials.
- ~ The EBITDO has been based on the financials provided for the year ended 28<sup>th</sup> February 2021.
- ~ Turnover and Profit has grown considerably compared to the 2019 and 2020 tax years.

**POTENTIAL -**

- ~ This is a great opportunity for a new owner with an entrepreneurial flare, to grow the business and everything is in place to take it to the next level.
- ~ An existing Courier Company could also consider this business for further expansion into another geographical area.
- ~ Could also be an ideal BBEEE opportunity for investors or entrepreneurs.

**REASON FOR SELLING -**

- ~ The Seller owns an unrelated Business that he wishes to expand

**HANDOVER -**

- ~ The Seller is prepared to assist the buyer for a short hand-over period, subject to an agreed arrangement.

**PROOF OF FUNDING REQUIREMENT -**

- ~ Interested parties **MUST** be able to demonstrate that they have access to the required funds to finance a cash transaction purchase.
- ~ In terms of the Broker's mandate, the Seller will not entertain any discussions, or consent to provide any details or documentation; or accept any offer unless you first meet this criteria. The Potential Buyer will need to provide proof of these financial requirements in your initial enquiry.

**FULL DETAILS WILL ONLY BE PROVIDED BY YJE APPOINTED BROKER OR SELLER, SUBJECT TO SIGNING A CONFIDENTIALITY AGREEMENT (NDA).**

**Gallery/Collage:**

**Note:** The images and the content therein, may be provided as examples in terms of the level of confidentiality, requested by the Seller.

